





# Partner's meeting

30 March 2021







#### Agenda

- Update on partners (Cyril Sayag)
- High level event update (Efrem Garlando)
- Outreach material, social media & further communication (Cambre)
- Registration platforms (Downtown Europe)
- Swapcard and booth set-up (Downtown Europe)
- Side events (Cyril Sayag & Downtown Europe)
- Additional support (John Olympio and Amanda Sunassee)
- Q&A
- Wrap up







16 April

EABF High level Green Talk:

Accelerating the EU-Africa Partnership for Green Energy Transition in Africa 20/21 April

Green Energy Marketplace:

Accelerating the EU-Africa Partnership for Green Energy Transition in Africa 23 April

High Level Green Investment Forum EU-Africa:

Africa's Green Future, new investment pathways towards sustainable, inclusive development









### Partners' update







#### Partners (logos received as of 30.3)





#### Event partners

- Own booth (please plan for a representative to be present for the duration of the marketplace)
- Members' booths ( $\cong$ 5 to 10)
- Side event on 20 or 21 April ( $\cong$ 1 hour)
- Logo & event visibility on the outreach material, high level event and digital marketplace
- Members' participation ( $\geq$ 50)
- Active networking
- Technical consultant support (Downtown Europe)



- Active participation to the **outreach** to your members and networks
- Support to your members for setting up their booths (with ad hoc support from our side)

**No fees or charges** for partners participation, booth, visibility on the platform, organisation of side event **No fees or charges** for booths for exhibitors. However special requests such as a request for simultaneous translation to be provided for a side event may be charged at cost.









# High level event







#### Key note speakers



















### List of speakers (TBC)



Mr. Francesco La Director General Camera

IRENA

Q - Five years after the 2030 Agenda and the Paris Agreement, what are the priorities where Africa and Europe can work together for advancing the green energy transition in the coming years? How are we ensuring that energy access, including clean cooking, in rural and remote areas is given prominence, and what are we doing to ensure women and youth involvement is integrated into this process?

Mr. Koen Doens Director General Mr. Ibrahim CEO Assane Mayaki dg intpa Nepad

Q - Covid-19 crisis has affected the reliability and security of Africa's power systems and reverse progress on energy access. How is your country/organization responding to these challenges? What are the key elements missing that will benefit decision making to reinforce the Africa-Europe partnership?



ropean estment nk The EU bank











# Invited list of speakers – Public Representatives and Financial Institutions

Hon. Dona Jean-Minister of Energy and MineralBeninClaude HoussouDevelopment

Q- What approaches are there for better coordination with regional and national planning from the perspective of a development bank/private sector? What steps are needed to ensure that the clean cooking target under SDG7 is not neglected?







| Mr. Ambroyse<br>Fayolle            | Vice President   | EIB  |
|------------------------------------|--|------|
| Dr. <b>Kevin Kanina</b><br>Kariuki | Vice-President, Power, Energy,<br>Climate and Green Growth | AfDB |

Q- What further reforms, tools and policies are needed to improve the investment climate, attract financing and build a stronger Africa-Europe public-private partnerships in sustainable energy?



European Investment Bank The EU bank









#### Invited list of speakers - Business

| Mustapha Bakkoury | CEO |
|-------------------|-----|
| Linda Davis       | CEO |

MASEN Giraffe Bioenergy



SROUPE DE LA BANQUE AFRICAINE









Enel Group, RenewAfrica, SEforALL Siemens Gamesa Renewables





### Broadcasting

- On the platform (registered participants will be able to post on the Q&A)
- Live streaming
- Media will be allowed both to high level event and digital marketplace









## **Communication** materials

All you need to know







### Where to find the materials?

- All visuals, templates, calendars and plans are available on this Google Drive once approved: <u>https://drive.google.com/drive/folders/1hRplw852pqlc8XVyDq2GOb</u> <u>7AyMTgdafP?usp=sharing</u>
- If you have an issue accessing it please get in touch: <u>eabf@cambre-associates.com</u>





#### EABF **EU-AFRICA BUSINESS FORUM**



### **Materials**

These are the materials available to you:

- Key visuals (to use as you see fit!)
- Invitation (1 ready, 2 to come in the following weeks, each with a more detailed focus on each event)
- Flyer (1 flyer for both events)
- LOGOS (hosts, organisers & partners)







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### Social media content & visuals

### Approved social media posts and visuals will be shared on the official DG INTPA channels

- Twitter: <u>@EU Partnerships</u>
- Facebook: <u>@EU Partnerships</u>
- Feel free to like, reply, retweet!



• The content is also available for you to adapt & share on your own channels on Google Drive (note: the folder is currently empty as we are still undergoing approvals)







### What we need from you: **become amplifiers**

- Share the save the invitation: The email will be in html format so you may adapt as needed.
- Promote the events through your official communication channels: This means uploading flyers and ready-made text to your websites, newsletters etc.
- **Promote the events on your social media channels:** Feel free to access and adapt the content available on the Google Drive
- Support the media outreach: Share relevant media contacts with Cambre in Key press relevant for the events or when the press materials are shared, please sent out to your media contacts.









# **Registration platform**

For participants





















### Submission Platform Reviewing Process

African

How to review your Members' Applications to Exhibit?







#### Step 1

Create your reviewer profile on the reviewing platform  $\rightarrow$  You will receive a link still this week

• Maximum two reviewers by Partner Organisation

#### Step 2

Review the exhibitors' applications attributed to your partner organisation

• Deadline to review the applications  $\rightarrow$  <u>April 8</u>







#### Step 3

Rate the applications from 0 to 10

- Between 0 & 5: Declined
- Between 5 & 10: Accepted

#### Step 4

Depending on the number of applications received, the approval process will differ:

- If each Partner Organisation receives 5-10 or less applications to exhibit → Acceptance & Refusal emails will be sent by us at the end of the reviewing period (April 8)
- If each Partner Organisation receives more than 10 applications → A call will be organised with the Partner Organisations to review pending (uncertain) applications together on <u>April 9</u>









# **Event Digital Platform**

Swapcard

#### Please refer to the **recording of the Partners' Meeting** for the demo on How to Configure Your Booth

https://drive.google.com/file/d/1\_7AvqcPsbs31hQl0Ppz0uZ36QnOa\_r1P/view?usp=sharing (your can go directly to Minute 38 of the video)

 $\rightarrow$  You will also receive an Exhibitor Guide where everything will be explained.









### Side events





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### Side events

- Title
- Date & time, duration
- Objectives / Context
- Program and speakers (TBC)
- Partners
- Broadcasting (platform, live stream)
- Visibility material (eg banners)
- Any specific requests ?

Please confirm ASAP and not later than 9 april if possible







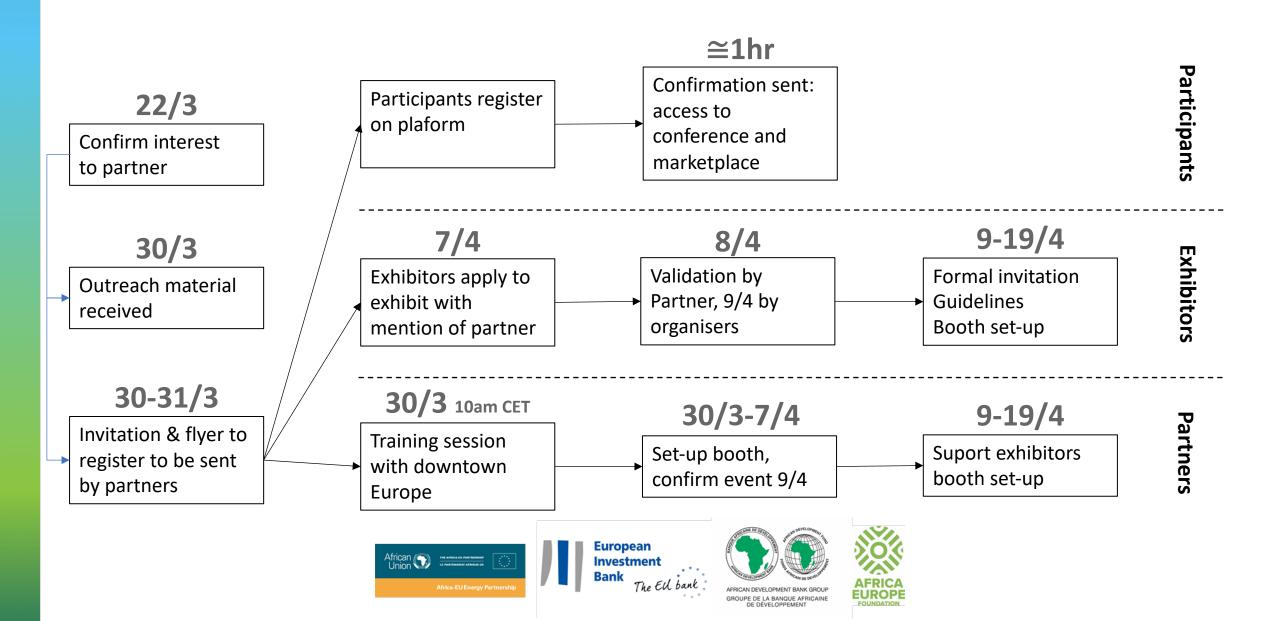


## Timeline and wrap-up













#### Next steps

#### Communication

- Adapt email to your needs. Let us know if any issues (e.g. logo)
- Relay email and flyer to your members & network for participants & exhibitors
- No deadline for participants
- Booths
  - Communicate contact persons to DTE and set-up your own booth
  - Deadline of 8 April for exihibtors' review. Final confirmation on the 9th.
  - Then support exhibitors set-up their booths
- Events
  - Prepare event and submit by 9 April (first come first served for timing)

